



2021 2022 Annual Report

RI

The RI designation sets a high professional standard across the industry and provides an assurance of excellence for clients and consumers.



BCIT students and President Keith MacLean-Talbot at the Presidents' Luncheon in December 2021.

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Cover: Vera Izrailit/flickr

BOARD OF GOVERNORS

MISSION

To promote our diverse
RI-designated members as
distinguished professionals
that are trusted, educated
and experienced.

OFFICERS



President
Keith MacLean-
Talbot, RI



President-Elect
Cindy Nesselbeck,
RI



**Secretary/
Treasurer**
Geoff Radtke, RI



Past President
Susan Antoniali,
RI

BOARD



*Top row, from left: Tina Lee, Edwin Kwok Yu Yan, Clayton Olson, Sean McGinnis, Jon Burbee, Rob Greene, Umesh Chand.
Bottom row, from left: Susan Antoniali, Keith MacLean-Talbot, Cindy Nesselbeck, Geoff Radtke. Missing: Mona Murray.*

All governors hold the RI designation.



PRESIDENT'S REPORT

It is my pleasure to present the Real Estate Institute of British Columbia's Annual Report for the 2021–2022 period. Although much has changed since I joined the Board in 2016, this report highlights the fact that this 60-year-old organization continues to support its members today just as it has for the last six decades.

I am pleased to report that despite the many challenges brought on by the pandemic, environment, and world events, REIBC's Board and Staff have been resilient. Resiliency examples include focusing our goals to stay current, performing environmental scans to identify threats and opportunities, and pivoting speakers at the last minute due to the "new normal."

I am proud to say that the Board renewed its focus on Reconciliation with Indigenous Peoples and we are moving forward with Diversity, Equity and Inclusion training in the coming year. With the goal of providing a leadership role in the real estate industry, REIBC provided many webinar learning opportunities for our members to continue their own journeys of Reconciliation. Along the same theme, REIBC staff did an excellent job executing on our strategic goal of engaging our members by providing relevant, topical, and insightful webinars.

This June 2022, the Board spent a day working through governance training and strategic planning. Striving for continuous improvement, we looked to

focus our goals and make certain that our purpose is clear. Concentrating on the long term, we want to ensure the best outcomes in all practices of real estate, and we are confident that our trusted, educated and experienced RI members can make this a reality.

I would like to take this opportunity to thank Past-President Susan Antoniali for her dedication to REIBC as she retires from the Board. Additionally, I would like to thank our Executive Officer, Brenda Southam, for her tireless effort in nurturing REIBC and for ensuring the Board has all the necessary information to safeguard the future of REIBC.

It has been a pleasure working with this Board during my term as President and I thank all the Governors for their commitment to REIBC. I have found it extremely rewarding working with my fellow RIs and look forward to seeing REIBC continue to support our members, the real estate sector, and our communities.

Keith MacLean-Talbot, RI
President



SECRETARY/TREASURER'S REPORT

It is an honour to serve as the Secretary/Treasurer for the Real Estate Institute of British Columbia and to report to the membership on the financial position of our organization for the fiscal year ending March 31, 2022.

A review is completed annually to confirm that the financial statements are consistent with Canadian accounting standards for not-for-profit organizations and that they fairly represent the financial position and activities of the Institute. Additionally, the Board of Governors regularly reviews the Institute's financial statements during Board meetings throughout the year.

For the 2021–2022 fiscal year, the accounts of the Institute were reviewed by Rolfe Benson LLP and the findings are reflected in the Review Engagement Report. The Audit Committee and Executive Officer met virtually with Todd Lilley from Rolfe Benson LLP on June 3, 2022, for the presentation of the Review Engagement Report.

There were no identified concerns or unexpected financial activity affecting the Institute. While there is consistency in the financial statements with prior years, there has been a financial impact as the Institute has started to return to normal activities following the COVID-19 pandemic in the fiscal year April 1, 2021 to March 31, 2022.

As shown on the Statement of Financial Position, our assets have increased slightly over the prior fiscal year with a minor decrease in cash and cash equivalents but showing an increase in prepaid expenses. The Institute is reporting an overall increase in net assets of approximately \$12,000 from the prior fiscal year.

The Statement of Revenue and Expenses is showing an excess of revenues over expenses of just under \$23,000.

The most significant impacts were the increase in meeting and event revenue resulting in approximately \$49,000 of revenues with a corresponding increase in event expenses that totaled just over \$44,500. Overall, revenues are down slightly and expenses have increased slightly during the fiscal year ending March 31, 2022.

To summarize, the Institute operates as a fiscally responsible organization and is in a strong financial position. I would like to thank the Board of Governors for its oversight of the Institute's financial wellbeing, and I would also like to thank our Executive Officer, Brenda Southam, whose dedication has ensured the Real Estate Institute of British Columbia continues to be managed effectively.

Geoff Radtke, RI
Secretary/Treasurer

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA

Financial Statements

For the Year Ended 31 March 2022

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INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT

To the Board of Governors and Members,
The Real Estate Institute of British Columbia

We have reviewed the accompanying financial statements of The Real Estate Institute of British Columbia (the "Institute") which comprise the statement of financial position as at 31 March 2022 and the statements of revenues and expenses, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioners' Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioners perform procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT - Continued

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of the Institute as at 31 March 2022, and its revenues and expenses and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Report on Other Legal and Regulatory Requirements

As required by the Societies Act (British Columbia), we report that, in our opinion, the accounting principles in Canadian accounting standards for not-for-profit organizations have been applied on a basis consistent with that of the preceding year.



CHARTERED PROFESSIONAL ACCOUNTANTS

Vancouver, Canada
10 June 2022

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Statement of Financial Position
31 March 2022

	2022	2021
Assets		
Current		
Cash and cash equivalents	\$ 307,226	\$ 315,110
Short-term investments (Note 2(f))	331,066	328,337
GST receivable	-	319
Prepaid expenses	38,076	20,079
	<u>676,368</u>	<u>663,845</u>
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 26,816	\$ 36,232
GST payable	584	-
Deferred revenue (Note 4)	216,979	218,534
	<u>244,379</u>	<u>254,766</u>
Commitments (Note 7)		
Net Assets		
Internally restricted fund reserves (Note 5)	10,000	10,000
Unrestricted	421,989	399,079
	<u>431,989</u>	<u>409,079</u>
	<u>\$ 676,368</u>	<u>\$ 663,845</u>

APPROVED ON BEHALF OF THE BOARD:



Governor



Governor

The accompanying notes are an integral part of these financial statements.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Statement of Changes in Net Assets
For the Year Ended 31 March 2022

	Internally restricted fund reserves	Unrestricted	2022	2021
Balance - beginning of year	\$ 10,000	\$ 399,079	\$ 409,079	\$ 322,615
Excess of revenues over expenses for the year	-	22,910	22,910	86,464
Balance - end of year	\$ 10,000	\$ 421,989	\$ 431,989	\$ 409,079

The accompanying notes are an integral part of these financial statements.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Statement of Revenues and Expenses
For the Year Ended 31 March 2022

	2022	2021
Revenues		
Dues		
Professional members	\$ 366,007	\$ 358,538
Retired members	4,763	4,747
Associate members	1,907	1,718
Nominee members	733	954
	<u>373,410</u>	<u>365,958</u>
Meetings and event revenue	48,973	31,830
Grant revenue	21,906	69,284
Input magazine revenue	16,294	10,025
Entrance fees	4,300	3,600
Interest and dividend income	2,729	9,129
	<u>467,612</u>	<u>489,825</u>
Expenses		
Salaries and employee benefits	146,096	134,198
Membership services (Note 6)	114,254	84,249
Event expense	44,541	35,671
Rent	28,016	29,130
Technical, maintenance and repair	20,591	14,495
Consulting services	15,910	14,944
Meetings and travel	14,303	2,476
Grant disbursements	12,655	47,890
Discount fees	10,628	10,560
Accounting	9,700	12,574
Professional development	7,769	732
Office and miscellaneous	6,110	4,985
Legal expense	4,855	269
Insurance	2,827	2,416
Lease expense	2,326	1,272
Management expenses	1,498	2,648
Telephone	1,449	2,013
External membership	1,174	2,840
	<u>444,702</u>	<u>403,362</u>
Excess of revenues over expenses for the year	\$ 22,910	\$ 86,464

The accompanying notes are an integral part of these financial statements.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA**Statement of Cash Flows****For the Year Ended 31 March 2022**

	2022	2021
Cash provided by (used in):		
Operating activities		
Excess of revenues over expenses for the year	\$ 22,910	\$ 86,464
Changes in non-cash working capital balances		
Prepaid expenses	(17,997)	(13,960)
Accounts payable and accrued liabilities	(9,416)	1,730
GST payable	903	(6,008)
Deferred revenue	(1,555)	25,585
	<u>(5,155)</u>	<u>93,811</u>
Investing activities		
Purchase of short-term investments	<u>(2,729)</u>	<u>(19,040)</u>
	<u>(2,729)</u>	<u>(19,040)</u>
Net increase (decrease) in cash	(7,884)	74,771
Cash and cash equivalents - beginning of year	315,110	240,339
Cash and cash equivalents - end of year	\$ 307,226	\$ 315,110

The accompanying notes are an integral part of these financial statements.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Notes to the Financial Statements
For the Year Ended 31 March 2022

1. Purpose of the Organization

The Real Estate Institute of British Columbia (the “Institute”) was established to promote the interest of real estate professionals, increase the knowledge, skill and proficiency of its members and to enforce the adopted rules of professional conduct among the members.

In the event of the winding-up or dissolution of the Institute, distribution of the surplus assets shall be designated for a charitable and/or educational purpose chosen by the members at a special meeting called for that purpose.

The Institute is exempt from income taxes under Section 149(1)(l) of the Income Tax Act (Canada).

2. Summary of Significant Accounting Principles

The financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

(a) Financial Instruments

i. Measurement of Financial Instruments

The Institute initially measures its financial assets and liabilities at fair value and subsequently measures all of its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of revenues and expenses.

Financial assets measured at amortized cost include cash and cash equivalents.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

The Institute’s financial assets measured at fair value include short-term investments.

ii. Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in the statement of revenues and expenses. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the statement of revenues and expenses.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Notes to the Financial Statements
For the Year Ended 31 March 2022

2. Summary of Significant Accounting Principles - continued

(a) Financial Instruments - continued

iii. Transaction Costs

The Institute recognizes its transaction costs in the statement of revenues and expenses in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

(b) Revenue Recognition

The Institute follows the deferral method of accounting for revenues. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Fees collected for membership dues are deferred and recognized in the period that coincide with the annual membership.

(c) Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the period. Accounts subject to estimates include accrued liabilities. Management believes the estimates utilized in preparing the financial statements are prudent and reasonable; however, actual results could differ from the estimates.

(d) Cash and Cash Equivalents

Cash equivalents consist of highly liquid investments which are readily convertible into cash with original maturities of three months or less when purchased.

(e) Tangible Capital Assets

Tangible capital assets are recorded at cost. Amortization is charged to operations in amounts sufficient to allocate the costs over their estimated useful lives using the following annual rates and methods prorated from initial utilization:

Furniture and equipment	5 year straight-line
Database management system	5 year straight-line

As at 31 March 2022, all tangible capital assets are fully amortized.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Notes to the Financial Statements
For the Year Ended 31 March 2022

2. Summary of Significant Accounting Principles - continued

(f) Short-Term Investments

Short-term investments are classified as held for trading and are stated at fair value. Investment income, which consists of interest and dividends, is recorded as revenue in the statement of revenues and expenses. Transaction costs are expensed as incurred.

Short-term investments include funds held in guaranteed investment certificates and money market funds, and are recorded at cost plus accrued interest which approximates fair value.

At 31 March 2022, the Institute has several GIC's with interest rates ranging from 1.36% to 2.50% and maturity dates from 14 October 2022 to 6 March 2024.

3. Financial Instruments

The Institute is exposed to various risks through its financial instruments. The following analysis provides a measure of the Institute's risk exposure and concentrations at the statement of financial position date, 31 March 2022.

(a) Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Institute is exposed to this risk mainly in respect of its accounts payable and accrued liabilities. The Institute manages liquidity risk by maintaining adequate cash and liquid investments. There has been no change to the risk exposure from the prior year.

(b) Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Institute's main credit risk relates to its cash and cash equivalents and short-term investments. The Institute's cash and cash equivalents and short-term investments are maintained with large federally regulated institutions in Canada. There has been no change to the risk exposure from the prior year.

(c) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The Institute is mainly exposed to interest rate risk and other price risk.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Notes to the Financial Statements
For the Year Ended 31 March 2022

3. Financial Instruments - continued

(d) Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Institute is exposed to interest rate risk on its fixed and floating interest rate financial instruments. Fixed-rate instruments subject the Institute to a fair value risk while the floating-rate instruments subject it to a cash flow risk. The Institute does not use financial instruments to reduce its risk exposure. There has been no change to the risk exposure from the prior year.

(e) Other Price Risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Institute is exposed to other price risk through its short-term investments. There has been no change to the risk exposure from the prior year.

4. Deferred Revenue

	Balance		Contributions	Contributions	Balance
	31 March 2021		received	recognized	31 March 2022
Membership dues	\$ 218,534	\$	376,152	\$ 377,707	\$ 216,979

5. Internally Restricted Funds

District Fund

The District Fund was established in 1986 to accumulate funds to be used for the benefit of the Districts, particularly the more rural Districts, and is funded in each year by an allotment of membership dues. The use of the funds is discretionary and at the direction of the Board of Governors. In the 2022 and 2021 year ends, the District Fund balance was maintained at \$10,000 as determined by the Board of Governors.

THE REAL ESTATE INSTITUTE OF BRITISH COLUMBIA
Notes to the Financial Statements
For the Year Ended 31 March 2022

6. Membership Services

	<u>2022</u>	<u>2021</u>
Input Magazine	\$ 69,064	\$ 49,299
Advertising costs	37,095	31,808
Sponsorships	5,500	-
Scholarships	2,000	2,500
Member services	595	642
	<u>\$ 114,254</u>	<u>\$ 84,249</u>

7. Commitments

The Institute is committed to payments for leased premises, equipment, and services. The minimum annual payments are as follows:

2023	\$ 17,589
2024	17,629
2025	18,065
2026	18,105
2027 and beyond	34,679
	<u>\$ 106,067</u>

In addition, the Institute is responsible for the operating costs of the leased premises, which are approximately \$1,028 per month.

8. Impact of COVID-19

In March 2020, the World Health Organization declared the COVID-19 outbreak to be a public health emergency. This pandemic has caused an increase in economic uncertainty that has led to volatility in international markets and disrupted business operations around the world. The Institute sources revenue from membership dues, grants and events held for members. Management is closely monitoring the situation and is of the opinion that, despite the challenges caused by the pandemic, the financial position of the Institute has remained strong; however, as at the date of the Independent Practitioners' Review Engagement Report, management is unable to determine the full impact on future revenues, expenses, and operations.



EXECUTIVE OFFICER'S REPORT

The 2021–2022 year brought a little more normality and stability back to our work at the Institute. We held our first in-person event on December 9, 2021: the Presidents' Luncheon. It was a well-attended event with over 150 people. We seemed to be in-between the two strains of the virus and we did hold our breath for a couple of days. One of our speakers had to decline to speak due to being in contact with someone who had COVID-19 so we put in a quick replacement and had a great event.

Over the course of the year, REIBC held 24 webinars and meetings, and they were attended by 1,684 professionals across the country—up from just over 900 in 2020–2021. Of the attendees this year, 97 were non-members who found our webinars of interest to them. Sessions were broad-based and we included Indigenous Reconciliation sessions as well as what is happening in real estate today. We partnered with a number of organizations to bring our members the best information to keep them abreast of what was happening at the time. REIBC was partly funded by the Real Estate Foundation of British Columbia and we thank them for their support. As there is no firm rule about self-directed education at BCREA, a few of our members have used the webinars for that purpose. We are always pleased to assist if you require something from us.

We also continued to work on ProSeries, bringing member stories to others so that we can all learn from their work and their experiences. If you haven't had the opportunity to check out the ProSeries, take a few minutes to do so; the learning is beyond the best.

We saw our best year of membership renewals in a number of years in 2021.

Membership renewal was 96% and we are extremely pleased. We credit this to keeping our members abreast of what is happening in the industry and also that we were flexible and “pivoted” to serve our members in a time of uncertainty.

We also created an Input Magazine Advisory Committee to assist us with working on the magazine. We are looking to the experts to help guide us in identifying content and contributors. Thank-you to Kim Turik, Devin Kanhai, and Brad Currie for assisting in that role. At the writing of this report, there is one magazine left in the two-year committee cycle and we will be looking for volunteers for the next cycle.

Our social media presence grows each year. I was pleased to note that our LinkedIn followers were almost 1,000 by the end of March 2022 and I am hoping to report in next year's annual report that we have surpassed that 1,000 mark. Twitter and Facebook combined have about 1,000 followers, so we are reaching people in all areas.

Our website was updated and we are pleased with the results. We have heard how easy it is to navigate and the information people are looking for is easy to find. We hope you have had an opportunity to take a look and will login to see what is in the members only section. Always a tidbit or two for you there.

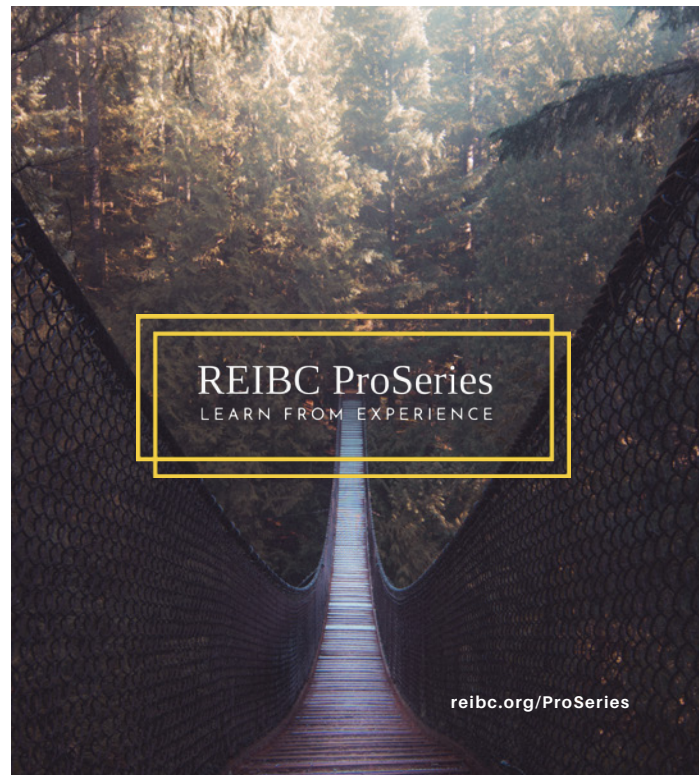
I worked from home until August 1, 2021, and was very pleased to come back to the office. Sixteen months and 12 days was enough of “wfh” for me. I will be that odd person who wants to be back in the office and not continue to work from home!

Over the last year I have depended on a number of people, as I do each year. This year seems to be a little more poignant that I thank them for all they did during 2020, 2021, and early 2022 as not a beat was missed. Thank you to Input editor Shana Johnstone of Uncover Editorial + Design, accountant Amanda Tibert, event assistant Christopher Hamade (ProSeries; Awards Gala and 60th Celebration—watch for it in October of 2022), website and database guru Molly MacDonald, Clare Mochrie of Global Frameworks, Renee Drochman of Virtual Squirrel who heads our social media, and of course to staff member Bia Oliveira. Bia has scanned almost every document in this office into a digital world and that was no small feat. She continues to learn and is looking forward to meeting the members as we move through this time.

Last but certainly not least is the Board of Governors. Each year it is easy to say thank-you to the committed volunteers that lead this organization. They are supportive, engaged, true leaders and it is a pleasure to work with them.

To our members, thank-you for your continued support. We strive to bring you the excellence that you deserve. As always, please feel free to reach out, we will be happy to hear from you.

Brenda Southam, CAE
Executive Officer



Right : ProSeries

Below: Webinar

Overview of First Nation Lands & Interests On-Reserve

April 28th, 12-1pm

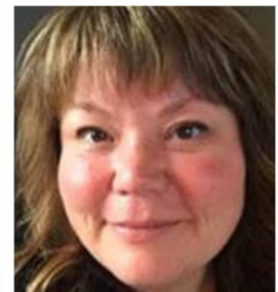
What you'll learn: Participants will learn how to identify on-reserve land interests and the different land registry authorities that apply under the Indian Act, the Framework Agreement on First Nation Land Management and modern Treaty Agreements. We'll be joined by:



PATTI WIGHT



DENISE UNGER



ANGIE DERRICKSON
(TBD)



An event not to be missed, register today!



REIBC - Save the date!

2021 Presidents' Luncheon

Positioning for the next global event

Join us on December 9th and participate in the conversation with **David Franklin, RI** President of CMLS Financial and **Bob Ransford, RI** V.P. Development of Century Group discuss their organizations forward thinking and what role leadership played in the sustainability of the business.



Norm Taylor, RI, vice-president of CMLS Financial, took the place of David Franklin at the last minute. Thank-you to Bob Ransford and both Norm and David!



Presidents' Luncheon 2021





PRESIDENTS' LUNCHEON 2021

Much excitement awaited the 2021 Presidents' Luncheon as it was the first face-to-face gathering organized by REIBC since 2019. Within the backdrop of the ongoing pandemic, the topic chosen for the speaker panel was "Positioning for the Next Global Event." The panel presentation was livestreamed to provide access especially to those outside of the Lower Mainland who could not make it to Vancouver. As expected, it was well attended, with over 150 registrations.

This year's panelists were Norm Taylor, the vice president and managing director at CMLS Financial, and Bob Ransford, vice president of Development at Century Group. André Gravelle, executive director of Real Estate Education at UBC School of Business, served as the moderator. All three are well-regarded leaders in the real estate industry. Feedback received has been really positive—an informative and lively session indeed!

Taylor and Ransford are both passionate about building sustainable communities. They discussed some of the major real estate financing and development projects they are involved in. The panelists went into some detail on strategies they employ to position themselves and their respective organizations for major global events. Some of the key areas they talked about were having a contingency plan in place, developing greater adaptability, having and promoting a positive attitude, capitalising on opportunities created, having a client-centred perspective, employing effective communication strategies, and maintaining transparency.

The discussion also centred on some of the key issues and events affecting our society at present and those that will likely affect us in the future, including

housing affordability, debt burden on future generations, and climate change. It was recognized that affordability still presents itself as a key challenge. The discussion highlighted issues in getting key infrastructure projects approved in an efficient and timely manner. The importance of adapting to a situation where non-renewal resources are not favoured was also emphasized.

Complex changes brought by global events are inevitable. A key takeaway from the discussion was to be prepared by focusing on ways to process such change. Another takeaway was recognizing the importance of fostering partnerships in building sustainable communities.

Umesh Chand, RI
Governor



Recognition Brochure 2021

RECOGNITION 2021

We are honoured to recognize and celebrate our many members who have achieved excellence with REIBC membership.

5 YEARS

Guy Akester
Jesse Arenson
Leon Chan
Chadwick Choy
Tina Dhami
Adam Durette
Sebastian Espinosa
Graham Gilchrist
Kerry Gobbi
Thomas Hala
Mariana Janusic
Michael Kwung
Sharon Lalli
Michael LaPorte
Valeria Lifanova
Scott Liliedahl
Jennifer Lloyd
Julian Mason
Mike Meakin
Darren Medwedew
Dan Milburn
Tammy Morin
Nakashima
Karen Obeck
Vince O'Dwyer
Heidi Palmer
Ryan Peterson
Jeffrey Shap
Byron Stevenson
James Thomas
Christoph Uziel
Sean Visser
Mikky Walker
Jeremiah Weiler
Kurtis Williams
Jimmy Yip

10 YEARS

Jennifer Anderson
Nottingham
Darryn Beuthin
Cameron Bezanson
Mehmood Munir
Khan Chandel
Nick Damiani
Bryan Peter Furman
Steve Howard
Fay Lin
Darcie Lindstrom
Kit Matkaluk
Bryan Murao
Maurice Primeau
Jenny Shao
Tiffany Simmons
Richard Starcevic
Paul Karleon Sun
Jessica Taylor
Sterling Tran
Ron Usher
Janice Weninger

15 YEARS

G. W. Wayne Braid
Tara Burton
Catherine Du Bois
Angela Hansen
Linda Havers
Jordan Hettinga
Sean Hughes
Heather Laker

20 YEARS

Lindsay Colin
Taso Gavriel
Geoff Green
Brian Keenan
Ian Lindsay
Kevin Loggin
William McCarthy
Brent Morgan
Raymond Nickle
Marie Roset-Crawford
Terry Sidhu
David Thordarson
Wayne Yu

25 YEARS

Kent Boag
Heather Courville
Steven Henderson
Bill Hobbs
Tony Lee
Clifford McCool
Chris McPhee
Art Swenson
Garwin Wuerch

30 YEARS

Brad Currie
Rod Fram
Philip Gertsman
Margot MacFadyen
Graham McIntosh
Lita Powell
Larry M. Serko
David Wong

35 YEARS

Michael Bancroft
Don Ellis
Robert Fawcett
Brad Fenton
David Jurome
Marlyne Mandziak
Mona Murray
Lonnie H. Neufeld
Lana P. Quinn
John Vaccaro

40 YEARS

Shahid Ahmed
John Eastwood
Bruce Gardner
David Marshall
Sandra Munro
Dougal Shewan
Richard M. Sirola
Gordon Douglass
Walker

45 YEARS

Anne Clayton
Damian Dunne
Stanley Wong

46 YEARS

Richard Osborne
Candace Watson
Richard Young

47 YEARS

Danny Boyd
John Dean
William F. Fife
Glenn Lathrop

48 YEARS

Ronald Farrington
Ronald J. Schuss

49 YEARS

Graham Allen
John D'Eathe
Stanley W. Hamilton
Rudy Nielsen

50 YEARS

Ronald P. Reynolds

51 YEARS

Kenneth Johnson
Lloyd Gary Kenwood

52 YEARS

Michael Naish
Andrew Pearson

58 YEARS

Ian Macnaughton

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- Promoting standards of excellence in business practices
- Facilitating ongoing professional education
- Collaborating with industry leaders and educators
- Contributing to provincial and municipal land policies and programs
- Providing an objective perspective through independent research

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