

**Funding Programs** At-a-glance



### National Housing Strategy Key Areas of Focus

- Create New Housing Supply
- Modernize Existing Housing
- Resources for Community Housing Providers
- Research & Innovation



# Phases of development and CMHC product offerings

	Phases of development —					
	Pre-development	Construction	Rent up/ stabilization			
Affordable Housing Solutions	Seed Funding (for soft costs)					
	Co-Investment Fund					
	Innovation Fund					
	Federal Lands Initiative					
	Rental Construction Financing initiative (loan + insurance)					
	Mortgage Loan Insurance for Affordable Housing					
Commercial Products	Mortgage Loan Insurance for Market Rental Housing					

### **Prioritization Criteria**





### Overview

# Non-repayable contributions

and/or

**Interest free loans** 

### New construction stream

a contribution of up to \$150K and/or an interest-free loan of up to \$350K

### Preservation stream

up to \$50K per community housing project a contribution of up to \$75K in some cases



# Seed Funding

### **Supported Activities**

- Preliminary financial viability
- Analysis of need and demand
- Appraisals
- Building Condition Assessment (BCA)
- Municipal planning fees
- Energy / accessibility modelling
- Engineering studies
- So much more.....





Seed can help align your project with other funding program requirements



### **Funding**

\$8.65
BILLION

AVAILABLE THROUGH LOW-COST REPAYABLE LOANS OVER 10 YEARS \$4.52 **BILLION** 

AVAILABLE THROUGH FORGIVABLE LOANS OVER 10 YEARS

**Combination of both** to offset higher costs of meeting or exceeding minimum requirements or where cash flow is insufficient to support additional financing







**New Construction** 



Revitalization



Initiatives for Canadians in greatest housing need

# Minimum Eligibility Requirements

### **SOCIAL OUTCOMES**

Financial viability

Affordability 30% @ 80% MMR

Energy efficiency 25%

Accessibility
20% or
100% Universal
Design

Borrowers must demonstrate an affordability commitment for a minimum of 20 years from first occupancy under the CMHC Loan.

# Seed Funding & Co-Investment

### **ELIGIBILITY**

- Community housing sector (non-profit housing organizations & rental co-ops)
- Municipal, provincial and territorial governments and their agencies
- Indigenous governments & organizations
- Private entrepreneurs / builders /developers

### **ELIGIBLE PROJECTS**

- Community and affordable housing
- Mix-use market/affordable rental
- Shelters, transitional & supportive housing
- Conversion of non-residential buildings to affordable multi-unit residential
- Renovation of existing affordable units at risk of being abandoned or demolished
- Indigenous community housing

# New Initiatives under the National Housing Co-Investment Fund

- Women & Children Shelter and Transitional Housing
- Housing support for Black Canadians



# Woman & Children's Shelter and Transitional Housing

- \$250 million to support the construction, repair and operating costs
- 560 units of transitional and shelter space for women and children fleeing violence
- Simplified application process
- Second application window April 1<sup>st</sup> May 31<sup>st</sup>, 2022







## **Housing Support for Black Canadians**

- National Housing Co-Investment Fund carve-out for Black-led renter households
- Partnership with Habitat for Humanity for affordable homeownership



### Rental Construction Financing initiative

\$25.75B

In low-cost loans to municipalities and housing providers for the construction of rental housing units in Canada

**CMHC** 

insured from the onset

\$1M / 5 units

minimum loan amount, minimum units

# Financing Terms

### Low cost financing to encourage rental supply

- 10-year fixed rate
- Up to 100% Loan-to-Cost
- 50-year amortization

### Standard rental projects (apt/townhome/detached)

- No tenancy restrictions
- No mandatory services





### Rewarding for Greater Social Outcomes

# Prioritization Tiers

Up to **100% LTC** (from 19 to 25 points)

Up to **95% LTC** (from 10 to 18 points)

Up to **90% LTC** (from 0 to 9 points)

Based on the following:	Max. Points
Duration of affordability beyond 10 years	3
Greater depth of affordability in rents	3
Greater proportion of affordable units	3
<ul> <li>Energy efficiencies beyond minimum requirements</li> <li>Maximum points given for net zero ready energy or equivalent performance standards</li> </ul>	5
Accessibility for future needs (adaptable units) and for greater social inclusion (universal design)	4
Collaboration, partnerships, and other government supports	5
Transit Oriented	2

MORTGAGE LOAN INSURANCE

# MULTI-UNIT MLI SELECT







# **Priorities and Incentives**

**Affordability** 

Climate Compatibility

Accessibility







# **New Construction**

### **New Buildings**

Affordability – Rent Levels (10 year affordability commitment*)		Energy Efficiency and GHGs Reductions over 2017 NECB / 2015 NBC			Accessibility**		
10% of units at 30% of median renter income	15% of units at 30% of median renter income	25% of units at 30% of median renter income	20% above code	25% above code	40% above code	15% accessible	15% accessible AND 85% adaptable/UD
50 Points	70 Points	100 Points	30 Points	50 Points	100 Points	20 Points	30 Points

<sup>\*</sup>For borrowers making an affordability commitment of 20 years, an additional 30 points are awarded

### **Flexibilities**

Based on total points

Based on total point	Premium	LTC	DCR*	Amortization	Rental Achievement	Recourse	Replacement Reserve
Min. 50 points	2.5%	Up to 95%	Min. 1.1	Up to 40 years	Waived	Recourse	Discretionary
Min. 70 points	2.0%	Up to 95%	Min. 1.1	Up to 45 years	Waived	Recourse	Discretionary
Min. 100 points	1.25%	Up to 95%	Min. 1.1	Up to 50 years	Waived	Limited-recourse	Discretionary

<sup>\*</sup>Min. DCR of 1.10 for standard rental housing, 1.20 for other shelter models, 1.4 for non-residential space
Affordability, climate and accessibility commitments are available for standard rental, SRO and retirement housing. Affordability commitments are not available for student housing, however climate and accessibility commitments remain available for these projects

<sup>\*\*</sup>Buildings must be 100% Visitable (CSA B651-2018 Visitability)



# Canada's First-Time Home Buyer Incentive



















# Helping make homeownership more affordable



Canada's First-Time Home Buyer Incentive

Property Type	Incentive (% of lending value)
New Construction	5% <b>or</b> 10%
Existing Home	5%
New or re-sale mobile/manufactured home	5%







# **Homeowner Eligibility**



Canada's First-Time Home Buyer Incentive

- Canadian citizens, permanent residents, and non-permanent residents authorized to work in Canada
- At least one borrower must be a first-time homebuyer
- Total qualified annual income of \$120,000 or less (\$150,000 in Vancouver, Victoria and Toronto CMAs)
- The first mortgage + Incentive amount cannot exceed 4 times the total qualified annual income (4.5 times in Vancouver, Victoria and Toronto CMAs)







# Who is a first-time home buyer?



Canada's First-Time Home Buyer Incentive

A person is considered a first-time home buyer if one of following qualifications is met:

- Has never purchased a home before
- In the last 4 years, did not occupy a home that the borrower or borrower's common-law partner owned
- ➤ Has gone through a breakdown of a marriage or common-law partnership (even if/when the other first-time home buyer requirements are not met)







### For more information

https://www.placetocallhome.ca/fthbi



Canada's First-Time Home Buyer Incentive





Français Menu =









# Housing Supply Challenge







# **Housing Supply Challenge**

5 years

\$300M in funding

Multiple unique rounds

# Barriers to housing supply in Canada



Inconsistent or incomplete housing data



Inefficiencies in construction



Long approval processes and timelines







The Housing Supply Challenge has four key objectives

ADDRESS HOUSING
SUPPLY AND
AFFORDABILITY
BARRIERS

ENHANCE COMMUNITY ENGAGEMENT

FOSTER A
DEMONSTRATION
EFFECT, REPLICATION,
AND/OR SCALING

CULTIVATE
PARTNERSHIPS
& COLLABORATION

# Round Topics

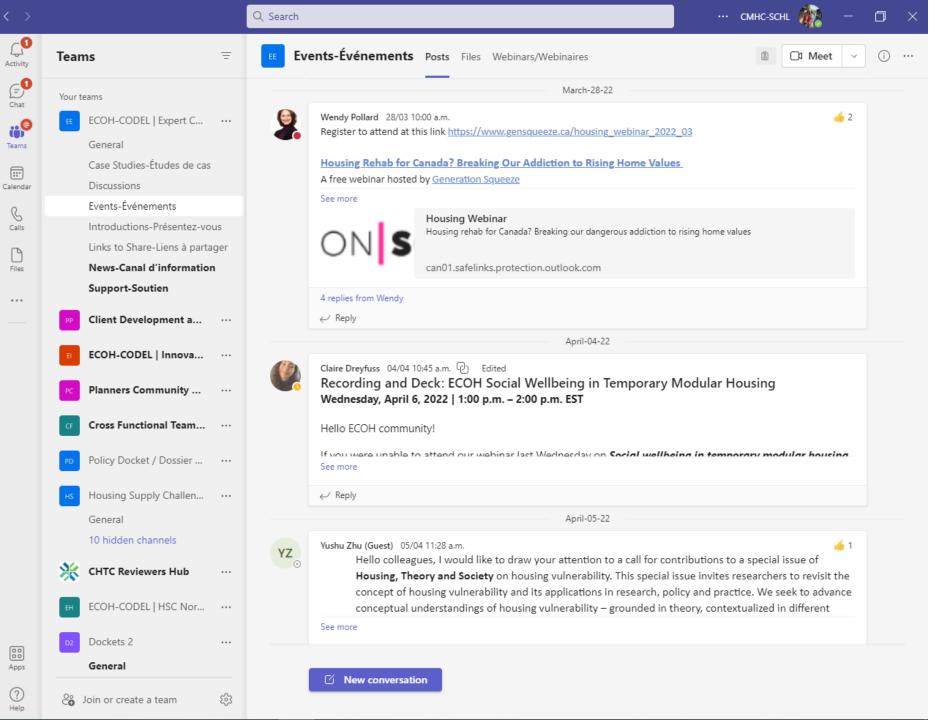
- 1. DATA "Data Driven" (underway)
- 2. PRE-DEVELOPMENT "Getting Started" (underway)
- 3. SUPPLY CHAIN "Northern Access" (underway)
- 4. **CONSTRUCTION TECHNOLOGY** Date TBD
- **5. SCALING SOLUTIONS** Date TBD
- 6. PUBLIC PERCEPTION OF NEW HOUSING DEVELOPMENT Date TBD



# **Innovation and Research**

What do you want to do?	Look at this program
Seeking an innovative solution to a complex problem	Solutions Lab
Sharing innovative solutions for impactful NHS results	Demonstrations Initiative
Willing to engage and collaborate on key affordable housing issues	Expert Community on Housing (ECoH)
Building the next generation of researchers in housing	CMHC Housing Research Scholarship Program
Exploring research to solve NHS challenges	Collaborative Housing Research Networks (CHRN)
Performing world-class research	Housing Research Awards

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### **Expert Community on Housing**

https://www.cmhcschl.gc.ca/en/professionals/indus try-innovation-andleadership/industrycollaboration/expert-communityon-housing



# **Funded NHS Projects**

https://www.cmhc-schl.gc.ca/en/nhs/nhs-project-profiles



### The Missing Middle Housing Delivery Solutions Lab

Exploring how to bring missing middle housing to Toronto's Yellow



### The Financialization of Housing

Exploring how housing financialization affects housing affordability in Canada



# Affordable Housing and Sustainable Development: Two Compatible Ideas

Closing the gap between sustainable living environments and affordable housing



#### From Prison to Homelessness: Ending a Perilous Trajectory

Re-imagining pathways to accessible, affordable housing for Canadians leaving prison



#### Indigenous Housing Solutions Lab

Creating sustainable communities through innovative Indigenous world views of housing and home



#### Let's Talk about Home and Community Solutions Lab

Promoting social and economic inclusion for newcomers and people with developmental disabilities



#### Housing Journeys Reimagined

Towards a supportive affordable homeownership opportunity



# Integrating environmental performance for better housing

Exploring a holistic approach to building livable and sustainable communities



### Social wellbeing in modular housing Solutions Lab

Co-creating designs to nurture health and social support for vulnerable people



#### Retrofits in occupied multiunit buildings

Finding ways to minimize disruption to tenants during energy retrofits in multi-unit buildings



### City of North Vancouver balanced housing Lab

Advancing moderate- to middleincome housing on Metro Vancouver's North Shore



### Affordable Housing Renewal in BC

Improving sustainable and affordable housing through tenantoccupied retrofits



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